BALANCE SHEET
As at Jun.30, 2014
Unit: VND

| No. | Assets | Code | Note | Jun.30,2014 | Jan.01,2014 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | , | 2 | 3 | 4 | 5 |
| A | SHORT-TERM ASSETS (100 = 110+120+130+140+150) | 100 |  | 1.134.696.011.512 | 1.339.070.883.169 |
| I | Cash \& Cash equivalents | 110 |  | 13.421.234.369 | 102.869.673.266 |
|  | Cash | 111 | V. 01 | 3.421.234.369 | 17.149.600.913 |
| 2 | Cash equivalents | 112 |  | 10.000.000-000-00 | 85.720-072.353.00 |
| II | Short-term financial investments | 120 | V. 02 |  | 986.841.000 |
| -----1 | Short-term investments | 121 |  | - | 988.103 .451 |
| 2 | Provision for devaluation of short-term investments | 129 |  | - | (1.262.451) |
| III | Short-term receivables | 130 |  | 90.842 .767 .284 | 133.650.787.214 |
| ------1 | Trade accounts receivables | 131 |  | 81.226.456.437 | 94.700 .274 .006 |
| 2 | Prepayment to suppliers | 132 |  | 3.038.316.639 | 12.973 .565 .358 |
| 3 | Short-term intercompany receivables | 133 |  | ------------- | -------------- |
| 4 | Receivables on percentage of construction contract completion | 134 |  | - |  |
| 5 | Other receivables | 135 | V. 03 | 16.251.252.628 | 35.567 .669 .800 |
| 6 |  | 139 |  | (9.673.258.420) | (9.590.721.950) |
| IV | Inventories | 140 |  | 966.652.443.634 | 1.062.204.700.037 |
| ------1 | Inventories | 141 | V. 04 | 971.759.291.554 | 1.080 .940 .047 .890 |
| 2 | Provision for devaluation of inventories | 149 |  | (5.106.847.920) | (18.735.347.853) |
| V | Other short-term assets | 150 |  | 63.779.566.225 | 39.358.881.652 |
| 1 | Short-term prepaid expenses | 151 |  | 7.737.130.767 | 7.544.520.858 |
| 2 | VAT deductible | 152 |  | 40.708.219.028 | 9.079 .292 .382 |
| 3 | Tax and accounts receivable from State budget | 154 | V. 05 | 1.135 .286 | 21.692.876 |
| 4 | Other short-term assets | 158 |  | 15.333.081.144 | 22.713 .375 .536 |
| B | LONG-TERM ASSETS $(200=210+220+240+250+260)$ | 200 |  | 945.771 .582 .233 | 939.765.702.793 |
| I | Long-term receivables | 210 |  | - | - |
| 1 | Long-term receivables from customers | 211 |  | - | - |
| 2 | Capital receivable from subsidiaries | 212 |  | - | - |
| 3 | Long-term inter-company receivables | 213 | V. 06 | - | - |
| 4 | Other long-term receivables | 218 | V. 07 | - | - |
| 5 | Provision for long-term doubtful debts | 219 |  | - | - |
| II | Fixed assets | 220 |  | 941.737.466.----- | 935.864.-------783 |
| 1 | Tangible fixed assets | 221 | V. 08 | 692.350 .925 .788 | 722.850 .930 .483 |
|  | - Historical cost | 222 |  | 826.887.714.102 | 829.064.114.192 |
|  | - Accumulated depreciation | 223 |  | (134.536.788.314) | (106.213.183.709) |
| 2 | Finance leases fixed assets | 224 | V. 09 | 7.754.463.550 | 8.400.668.848 |
|  | - Historical cost | 225 |  | 10.339.284.741 | 10.339.284.741 |
|  | - Accumulated depreciation | 226 |  | (2.584.821.191) | (1.938.615.893) |
| 3 | Intangible fixed assets | 227 | V. 10 | 57.730.799.347 | 58.450.742.155 |
|  | - Historical cost | 228 |  | 62.961 .546 .808 | 62.961 .546 .808 |
|  | - Accumulated depreciation | 229 |  | (5.230.747.461) | (4.510.804.653) |


| 4 | Construction in progress | 230 | V. 11 | 183.901.277.853 | 146.162.351.992 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| III | Property investment | 240 | V. 12 | - | - |
|  | - Historical cost | 241 |  | - | - |
|  | - Accumulated depreciation | 242 |  | - | - |
| IV | Long-term financial investments | 250 |  | 1.059.782.641 | 941.482.641 |
| 1 | Investment in subsidiaries | 251 |  | - | - |
| 2 | Investment in associate or joint-venture companies | 252 |  | - | - |
| 3 | Other long-term investments | 258 | V. 13 | 1.059.782.641 | 941.482 .641 |
| 4 |  | 259 |  | ---------- | ---------- |
| V | Other long-term assets | 260 |  | 2.974.333.054 | 2.959.526.674 |
| 1 | Long-term prepaid expenses | 261 | V. 14 | 8.551.538 | 55.369.865 |
| 2 | Deferred income tax assets | 262 | V. 21 | 2.660 .312 .596 | 2.598 .687 .889 |
| 3 | Others | 268 |  | 305.468.920 | 305.468.920 |
| VI. | Goodwill | 269 |  | - | - |
|  | TOTAL ASSETS (270 = 100+200) | 270 |  | 2.080.467.593.745 | 2.278.836.585.962 |


|  | RESOURCES | Code | Note | Jun.30,2014 | Jan.01,2014 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1 | 2 | 3 | 4 | 5 |
| A | LIABILITIES (300 = 310+330) | 300 |  | 1.261.290.067.662 | 1.536.215.773.799 |
| I | Short-term liabilities | 310 |  | 1.100.460.546.230 | 1.270.466.153.813 |
| 1 | Short-term borrowing | 311 | V. 15 | 816.948.112.355 | 714.456 .822 .063 |
| 2 | Trade accounts payable | 312 |  | 235.661.721.793 | 475.291.044.025 |
| 3 | Advances from customers | 313 |  | 16.997.071.989 | 41.712.658.824 |
| 4 | Taxes and payable to state budget | 314 | V. 16 | 6.379.886.072 | 12.245.243.447 |
| 5 | Payable to employees | 315 |  | 1.603 .774 .895 | 5.223.777.963 |
| 6 | Payable expenses | 316 | V. 17 | 10.260.047.556 | 10.591.223.258 |
| 7 | Intercompany payable | 317 |  | - | - |
| 8 | Payable in accordance with contracts in progress | 318 |  | - | - |
| 9 | Other short-term payables | 319 | V. 18 | 9.749 .973 .329 | 8.555 .967 .449 |
| 10 | Provision for short-term liabilities | 320 |  | - | - |
| 11 | Bonus and welfare fund | 323 |  | 2.859.958.241 | 2.389 .416 .784 |
| II | Long-term liabilities | 330 |  | 160.829.521.432 | 265.749.619.986 |
| 1 | Long-term accounts payable-Trade | 331 |  | -------- | ---------- |
| 2 | Long-term intercompany payable | 332 | V. 19 | - | - |
| 3 | Other long-term payables | 333 |  | - | - |
| 4 | Long-term borrowing | 334 | V. 20 | 160.829.521.432 | 265.749.619.986 |
| 5 | Deferred income tax payable | 335 | V. 21 | - | - |
| 6 | Provision for unemployment allowance | 336 |  | - | - |
| 7 | Provision for long-term liabilities | 337 |  | - | - |
| 8 | Unrealised revenue | 338 |  | - | - |
| 9 | Scientific and Technological Development fund | 339 |  | - | - |
| B | OWNER'S EQUITY | 400 |  | 819.177.526.083 | 742.620.812.163 |
| I | Capital sources and funds | 410 | V. 22 | 819.177.526.083 | 742.620 .812 .163 |
| 1 | Paid-in capital | 411 |  | 614.356.040.000 | 501.360.900.000 |
| 2 | Capital surplus | 412 |  | 160.758 .033 .540 | 160.852 .283 .540 |
| 3 | Other capital of owner | 413 |  | --------------- | -------------- |
|  | Treasury stock | 414 |  | (58.638.685.584) | (58.638.685.584) |


| 5 | Asset revaluation differe----------> | 415 |  | - | - |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 6 | Foreign exchange differences | 416 |  | - | - |
| 7 | Investment and development fund | 417 |  | 26.956.805.237 | 26.017.792.309 |
| 8 | Financial reserve fund | 418 |  | ------------ | ------------- |
| 9 | Other fund belong to owner's equity | 419 |  | 2.512.121.366 | 2.479.121.366 |
| 10 | Retained after-tax profit | 420 |  | 73.233 .211 .524 | 110.549 .400 .532 |
| 11 | Capital for construction work | 421 |  | - | - |
| II | Budget sources | 430 |  | - | - |
| 1 | Bonus and welfare funds | 431 |  | - |  |
| 2 | Budgets | 432 | V. 23 | - | - |
| 3 | Budget for fixed asset | 433 |  | - | - |
| C | MINARITY INTEREST | 500 |  | - | - |
|  | TOTAL RESOURCES | 440 |  | 2.080.467.593.745 | 2.278.836.585.962 |

INCOME STATEMENT

## Quarter 2/2014

| Items | Code | Note | Accumulation fr. Jan. 01 to Jun. 30 |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | 2014 | 2013 |
| 1 | 2 | 3 | 4 | 7 |
| 1. Revenue of sales and services | 01 | VI. 25 | 951.324.918.478 | 971.249.309.238 |
| 2. Deductions | 02 |  | 1.453.072.222 | 2.118.851.436 |
| 3. Net sales and services ( $10=01-02$ ) | 10 |  | 949.871.846.256 | 969.130.457.802 |
| 4. Cost of sales | 11 | VI. 27 | 868.056.306.542 | 898.790.392.610 |
| 5. Gross profit (20=10-11) | 20 |  | 81.815.539.714 | 70.340.065.192 |
| 6. Financial income | 21 | VI. 26 | 3.571.315.749 | 1.425.621.638 |
| 7. Financial expenses | 22 | VI. 28 | 37.167.228.883 | 30.708.091.655 |
| - In which: Interest expense | 23 |  | 32.976.023.396 | 21.859.485.154 |
| 8. Selling expenses | 24 |  | 9.438.154.278 | 8.951.751.676 |
| 9. General \& administrative expenses | 25 |  | 26.675.933.194 | 21.644.370.520 |
| 10. Net operating profit [ $30=20+(21-22)-(24+25)]$ | 30 |  | 12.105.539.108 | 10.461.472.979 |
| 11. Other income | 31 |  | 1.833.998.490 | 244.526.831 |
| 12. Other expenses | 32 |  | 2.540.835.901 | 2.830.571.048 |
| 13. Other profit (40=31-32) | 40 |  | (706.837.411) | (2.586.044.217) |
| 14. Profit or loss in joint venture | 45 |  | - | - |
| 15. Profit before tax ( $50=30+40$ ) | 50 |  | 11.398.701.697 | 7.875.428.762 |
| 16. Current corporate income tax expenses | 51 | VI. 30 | 251.801.014 | 460.559.414 |
| 17. Deferred corporate income tax expenses | 52 | VI. 30 | (61.624.707) | (558.843.284) |
| 18. Profit after tax ( $60=50-51-52$ ) | 60 |  | 11.208.525.390 | 7.973.712.632 |
| 18.1 Profit after tax of minorities | 61 |  | 0 | 0 |
| 18.2 Profit after tax of the parent company's shareholders | 62 |  | 11.208.525.390 | 7.973.712.632 |
| 19. EPS (VND/share) | 70 |  | 221 | 170 |

## CASH FLOW STATEMENT

Quarter 2/2014(Indirect method)

| No. | Items | Code | Note | Accumulation fr. Jan. 01 to Jun. 30 |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | 2014 | 2013 |
| 1 | 2 | 3 | 4 | 5 | 6 |
| I | CASH FLOWS FROM OPERATING ACTIVITIES: |  |  |  |  |
| 1 | Profit before tax | 01 |  | 11.398.701.697 | 7.875.428.762 |
| 2 | Adjustment in accounts |  |  |  |  |
|  | Fixed assets depreciation | 02 |  | 30.790.873.288 | 33.782.824.282 |
|  | Provisions | 03 |  | (13.547.225.914) | (2.241.530.942) |
|  | Unrealized foreign exchange difference loss/gain | 04 |  | 3.976.189.795 | 7.337.804.745 |
|  | Loss/gain from investment | 05 |  | (3.161.437.032) | (869.900.382) |
|  | Loan interest expenses | 06 |  | 32.976.023.396 | 21.859.485.154 |
| 3 | Operating profit before the changes of current capital | 08 |  | 62.433.125.230 | 67.744.111.619 |
|  | Changes in accounts receivable | 09 |  | 19.552.112.152 | (174.699.641.925) |
|  | Changes in inventories | 10 |  | 73.557.233.340 | (116.617.531.916) |
|  | Changes in trade payables (interest payable, income tax payable) | 11 |  | (273.259.905.581) | 385.622.147.090 |
|  | Changes in prepaid expenses | 12 |  | (171.358.903) | 176.277.923 |
|  | Loan interest paid | 13 |  | (33.343.849.098) | (37.029.622.723) |
|  | Corporate income tax paid | 14 |  | (1.436.737.246) | - |
|  | Other receivables | 15 |  | - | 231.531.182.723 |
|  | Other payables | 16 |  | (143.866.299) | (241.898.918.683) |
|  | Net cash provided by (used in) operating activities | 20 |  | (152.813.246.405) | 114.828.004.108 |
| II | CASH FLOWS FROM INVESTING ACTIVITIES: |  |  |  |  |
| 1 | Cash paid for purchase of capital assets and other long-term assets | 21 |  | (1.452.309.777) | (65.267.033.605) |
| 2 | Cash received from liquidation or disposal of capital assets and other long-term assets | 22 |  | 1.750.000.000 | - |
| 3 | Cash paid for lending or purchase debt tools of other companies | 23 |  | - | - |
| 4 | Withdrawal of lending or resale debt tools of other companies | 24 |  | - | - |
| 5 | Cash paid for joining capital in other companies | 25 |  | (118.300.000) | (372.947.308) |
| 6 | Withdrawal of capital in other companies | 26 |  | - | - |
| 7 | Cash received from interest, dividend and distributed profit | 27 |  | 2.760 .890 .357 | 218.883.150 |
|  | Net cash used in investing activities | 30 |  | 2.940.280.580 | (65.421.097.763) |
| III | CASH FLOWS FROM FINANCING ACTIVITIES: |  |  |  |  |
| 1 | Cash received from issuing stock, other owners' equity | 31 |  | 66.087.570.000 | - |
| 2 | Cash paid to owners' equity, repurchase issued stock | 32 |  | - | - |
| 3 | Cash received from long-term and short-term borrowings | 33 |  | 1.050.124.318.180 | 782.978.169.380 |
| 4 | Cash paid to principal debt | 34 |  | (1.053.805.005.037) | (749.038.032.465) |
| 5 | Cash paid to financial lease debt | 35 |  | (1.781.902.030) | (1.781.902.032) |
| 6 | Dividend, profit paid for owners | 36 |  | - | - |
|  |  |  |  |  | - |
|  | Net cash (used in) provided by financing activities | 40 |  | 60.624.981.113 | 32.158.234.883 |
|  | Net cash during the period ( $50=20+30+40$ ) | 50 |  | (89.247.984.712) | 81.565.141.228 |
|  | CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR | 60 |  | 102.869.673.266 | 27.467.867.667 |
|  | Influence of foreign exchange change | 61 |  | (200.454.185) | 69.809.466 |

